

# TTL Beteiligungs- und Grundbesitz-AG

## GEG goes Berlin

## 02/04/2019

## Buy 6.10 EUR

| Close 01/04/2019  | 4.46 EUR    |
|-------------------|-------------|
| Bloomberg: TTO GY | WKN: 750100 |
| Sector            | Real Estate |

#### Share price performance

| 52 week high / low | 4.64 / 3.00 EUR |
|--------------------|-----------------|
| YTD                | 26.1%           |
| 12 months          | 45.3%           |



#### Share data

| Market Cap (m EUR)     | 94.0  |
|------------------------|-------|
| No. of shares (m)      | 21.1  |
| Free float             | 26.6% |
| Trading vol. Ø (m EUR) | 0.02  |

#### Next event

| AGM | 10/05/2019 |
|-----|------------|

GEG has announced that it has acquired two adjacent properties on Alexanderplatz in Berlin with an investment volume of around  $\in$  365 m as part of a club deal for customers. AuM rose by around 10% to around  $\in$  3.6 bn. It is also very important that the Berlin office market has been opened up and that Frankfurt's large overweight is reduced. We see this transaction as clearly supportive of TTL AG, whose most important asset is its stake in GEG.

## 35,700 SQM AT ALEXANDERPLATZ

- The properties are the historical high-rise "Pressehaus" with 16 floors and a rental space of 24,200 sqm including the flat-roofed building "Pressecafe" (rental space of 1,200 sqm), both have been redesigned and completely revitalised.
- In addition, there will be a new development ("New Podium") with 10,300 sqm on six floors, which is scheduled for completion in 2021. Tishman Speyer will be responsible for the development.
- The properties are 90% let on a long-term basis. Just recently, a contract for 10,000 sqm in the building still to be completed has been signed with The Office Group.
- The acquisition increases the AuM of GEG from about € 3.2 bn to € 3.6 bn
- In addition, there is now about 10% exposure to the German capital and the large overweight of Frankfurt is reduced from 73% to about 66%.
- GEG's strong growth in AuM clearly raises the earnings potential of TTL AG and thus, we regard the news as clearly supportive to its share price.

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See end of document for disclaimer.

| in m EUR           | 2017     | 2018    | 2019e   | 2020e   | 2021e   |
|--------------------|----------|---------|---------|---------|---------|
| Sales              | 0.0      | 0.6     | 0.6     | 0.6     | 0.6     |
| EBIT               | -0.4     | -1.5    | -1.1    | -1.2    | -1.4    |
| EBIT margin        | -3670.0% | -245.1% | -183.3% | -207.5% | -233.3% |
| Net financial debt | 15.1     | 46.9    | 42.4    | 40.4    | 39.1    |
| Free cash flow     | -1.1     | -0.6    | 7.9     | 7.6     | 7.4     |
| EPS (in EUR)       | 0.05     | 0.19    | 0.28    | 0.33    | 0.38    |
| DPS (in EUR)       | 0.00     | 0.12    | 0.20    | 0.23    | 0.26    |
| Dividend yield     | 0.0%     | 3.8%    | 4.5%    | 5.2%    | 5.8%    |
| EV/sales           | 5,908.7  | 200.4   | 243.0   | 241.2   | 241.0   |
| EV/EBIT            | -161.0   | -81.7   | -132.6  | -116.3  | -103.3  |
| P/E                | 56.0     | 16.4    | 15.7    | 13.6    | 11.8    |

Source: Company information, Bankhaus Lampe Research estimates

## Disclaimer

The creation of this recommendation was finalised on 02/04/2019 08:25 AM (CEST) and first published on 02/04/2019 08:29 AM (CEST).

#### Analyst declaration

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Unless shown otherwise, the stated upside targets are based upon either a discounted cash-flow pricing or upon a comparison of the performance ratios of companies that the respective analyst considers to be comparable, or upon a combination of these two analyses. Analysts modify the result of this fundamental assessment to incorporate the potential trend in market sentiment.

Details on the concepts and methods as well as the valuation models employed are available on our website.

Overview of changes in our recommendations/price targets in the previous twelve months for: TTL Beteiligungs- und Grundbesitz-AG (TTO GY), Close (01/04/2019): 4.46 EUR, Analyst: Dr. Georg Kanders (Analyst).

| Date of publication | Price at recommendation | Rating | Price target |
|---------------------|-------------------------|--------|--------------|
| 27/02/2019          | 3.92 EUR                | Buy    | 6.10 EUR     |

## The distribution of recommendations in our investments universe is currently as follows (date: 01/04/2019)

| Rating       | Basis: all analysed companies | Basis: companies with investment banking relationships |
|--------------|-------------------------------|--|
| Buy          | 58.3%                         | 60.0%  |
| Hold         | 38.1%                         | 40.0%  |
| Sell         | 3.1%                          | 0.0%   |
| Under Review | 0.0%                          | 0.0%   |

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Company Disclosure

TTL Beteiligungs- und Grundbesitz-AG

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